

WHAT'S UNDER THE HOOD?

Why Operating System Matters for SAP Solutions

PERFORMANCE

SAP fuels your business. You need speed



Look for systems with **performance benchmarks**



Choose an OS **performance-optimized** for **SAP workloads**, including **SAP HANA**

Red Hat Enterprise Linux...

leads the industry in **computational scalability**, **application performance**, and **database throughput**.



is the **predominate** Linux distribution to run **SAP SD two-tier benchmarks**



delivers a **ready-to-use environment** for **performance** and **high-availability**



Red Hat Enterprise Linux for SAP provides a **faster** and **easier** OS provisioning for SAP workload



Red Hat's simple-to-manage platform and process automation deliver greater configuration **consistency** and administrative **control**

Best Practice

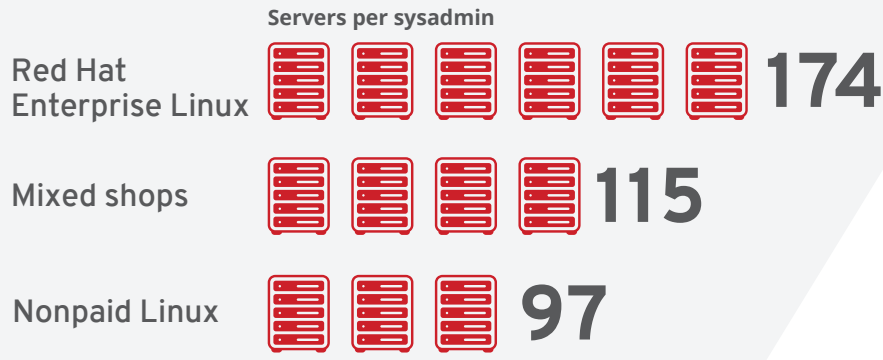


Keep it **simple** by standardizing on **one OS** across **all workloads** to reduce complexity while scaling out



MANAGEMENT EFFICIENCIES

Standardize for efficiency on Red Hat Enterprise Linux



IT organizations pay an average of



total operating costs than those that deploy other Linux distributions



Red Hat customers get a **ready-to-use, fully supported** SAP environment in **one package** for new installations and existing Red Hat Enterprise Linux systems

SECURITY



Enterprise software represents your businesses' **crown jewels**

Look for operating systems that offer



Network firewall control



Secure containers



Data protection



Security

Red Hat Enterprise Linux...

Certified for government agencies. Red Hat secures SAP applications with a **suite** of technologies and policies across **physical, virtual, and cloud deployments**, backed by Red Hat's Security Response Team.



Best Practice



You need **integrated, single-ticket support** and **integration** with **SAP Solution Manager**

You need your OS to be **supported** until you refresh your ERP system (every 3-5 years)



SUPPORT



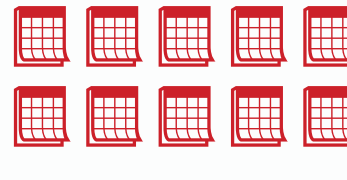
Red Hat Enterprise Linux...



provides integrated, **enterprise-level support** for all SAP deployments



certified for SAP workloads (HANA included)



guarantees **10-year support** for its OS

COSTS

Best Practice

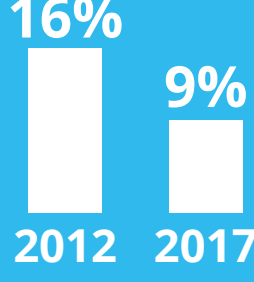
Your OS should be **cost-effective**, run on the latest **commodity hardware**, and **scale horizontally**



Usage on the **decline** for **expensive proprietary Unix platforms**

Gartner predicts

Unix market share slipping from **16% in 2012** to **9% in 2017**



Total yearly operational costs...

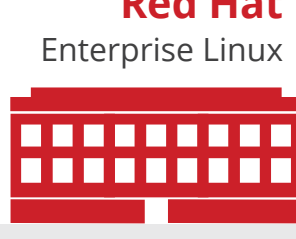
Organizations using **nonpaid Linux**



\$62,305
Per 100 users



\$37,494
Per 100 users



Red Hat
Enterprise Linux

Upfront cost of **Red Hat** **recouped** in as little as **7 months**

A PLATFORM WITHOUT BOUNDARIES



OS should embrace innovation in **cloud, mobility, IoT, and big data**

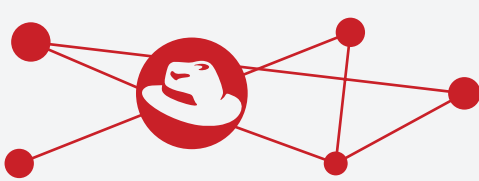


Choose an OS that is **cloud-friendly** so you can **evolve** your landscape

Red Hat Enterprise Linux...



is the **largest contributor** to the Linux kernel



is the connective **hub** of a thriving ecosystem of **open source innovation**



has **expertise** in multiple deployment models, from **bare metal, containers, private cloud** to **hybrid cloud**



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redhat